



# Real Intelligence. Real Results.

Combining proven Automated System Optimisation (ASO) technology with the human expertise of building scientists and engineers, BTune continuously retro-commissions all HVAC-related systems to best-practice energy efficiency standards personalised to your building.

## Reduce energy use, running costs, and carbon emissions by 15-20%.

Most non-residential buildings – including many rated energy-efficient – waste energy because their HVAC systems are not operating in line with energy-efficiency best practices. Even commissioned buildings typically see those savings erode within 3 to 5 years without continuous correction.

Backed by Beca, a large building advisory firm with 100 years of industry experience, BTune works 24/7 to ensure your systems are always running at peak performance. BTune identifies areas of improvement and autonomously implements new strategies that are customised to your building.

BTune also maintains and often improves performance over time with continuous monitoring, diagnostics, and correction. Moreover, greater visibility into HVAC operation empowers more informed operating decisions.

## And get more than just energy, cost, and carbon savings.

- Improve occupant comfort through personalised settings for more productive staff and happier tenants.
- Reduce plant run times and wear, putting less stress on building equipment and facilities teams.
- Reduce maintenance requests and costs while delaying plant renewal by several years.
- Leverage energy savings for the owner, tenants or both, potentially improving net operating income and asset value.
- Get higher building ratings and position assets as more sustainable investments.
- Make progress towards ESG goals and get third-party verification of pre- and post-ASO performance.

## Getting started is as easy as 1-2-3.

- 1 Provide some key information about your building and its performance.
- 2 Receive a proposal with estimated reductions in energy use, costs, and emissions.
- 3 Pilot BTune in one building and scale across your portfolio for maximum results.

# You have goals. We give you outcomes.

With ambitious ESG targets, new government regulations and policies, and increasing demands on real estate portfolios, building owners and operators can now enjoy a data-backed, scalable solution for their portfolios with BTune.

## More Than Just Ideas & Insights

We offer outcomes as a service, which means we go beyond insights to get you closer to your goals. BTune provides nearly immediate reductions in energy use and carbon emissions, generating outcomes 6-9 months faster than other market approaches, and maintaining those results over time.

## Measured, Verified Results

Your results are proven through a robust measurement and verification process based on an internationally-recognised protocol (IPMVP), so you know the results you're getting are real. Confidently apply them towards building rating assessments, ESG targets, and investment reports.

## The BTune Difference

### No Upfront Costs or Commitments

There is zero upfront cost to get started with BTune. You'll only receive your first invoice after we've measured, verified, and proven your first month's savings. Our confidence in our solution also means no long-term contracts – you can cancel anytime.

### Pay-For-Performance

We offer a competitive shared-savings pricing model, which means BTune is designed to pay for itself from the savings we generate, allowing you to capture the rest to benefit your business. Whether you're an owner, landlord, or tenant, BTune can help you save money.

### No Equipment Upgrades or CapEx

Does your building have an annual total energy spend of \$200,000+ and an open protocol BMS (e.g., BACnet)? You can start today with no additional equipment upgrades or investment. Simply connect the BTune edge computer to your BMS and we'll do the rest.

### First Year Project Payback

In most cases, BTune can start delivering real reductions in energy use and emissions the minute it's activated, providing a nearly immediate payback. Moreover, BTune may qualify you for additional rebates and incentives from your utility or energy provider, helping you save even more.

Ready to see how much more you could save?

Learn more or get in touch: [www.btune.com](http://www.btune.com)

